

General Agent Agreement

Unless otherwise stated herein, this Compensation Schedule is effective March 25, 2024



>Throughout this form, "the Company" refers to the issuing company.¹

Target Growth 10[®] Fixed Index Annuity

Option 1 – Up-Front Commissions

Contract Years	1	2	3	4	5	6	7	8	9+
Ages	Up-Front								
0-74	7.00%	6.15%	5.25%	4.40%	3.50%	2.65%	1.75%	0.90%	0.00%
75-79	5.25%	4.60%	3.95%	3.30%	2.65%	2.00%	1.30%	0.70%	0.00%
80+	3.50%	3.10%	2.65%	2.20%	1.75%	1.35%	0.90%	0.45%	0.00%

Option 2 – Trail B Commissions

Contract Years	1	2	3	4	5	6	7	8	9+	All
Ages	Up-Front									Annual Trail*
0-74	5.50%	4.80%	4.15%	3.45%	2.75%	2.05%	1.40%	0.70%	0.00%	0.25%
75-79	4.15%	3.60%	3.10%	2.60%	2.05%	1.55%	1.05%	0.55%	0.00%	0.25%
80+	2.75%	2.40%	2.10%	1.75%	1.40%	1.05%	0.70%	0.35%	0.00%	0.25%

Option 3 – Trail C Commissions

Contract Years	1	2	3	4	5	6	7	8	9+	All
Ages	Up-Front									Annual Trail*
0-74	4.00%	3.50%	3.00%	2.50%	2.00%	1.50%	1.00%	0.50%	0.00%	0.50%
75-79	3.00%	2.65%	2.25%	1.90%	1.50%	1.15%	0.75%	0.40%	0.00%	0.50%
80+	2.00%	1.75%	1.50%	1.25%	1.00%	0.75%	0.50%	0.25%	0.00%	0.50%

Option 4 – Trail D Commissions

Contract Years	1	2	3	4	5	6	7	8	9+	All
Ages	Up-Front									Annual Trail*
0-74	1.00%	0.90%	0.75%	0.65%	0.50%	0.40%	0.25%	0.15%	0.00%	1.00%
75-79	0.75%	0.70%	0.55%	0.50%	0.40%	0.30%	0.20%	0.10%	0.00%	1.00%
80+	0.50%	0.45%	0.40%	0.35%	0.25%	0.20%	0.15%	0.10%	0.00%	1.00%

*One fourth of the annual trail commission is multiplied by the account value on the last day of the contract quarter, net of premiums received within the last 15 months, and paid quarterly beginning at the end of the fifth contract quarter.

¹ Delaware Life Insurance Company (Zionsville, IN) is authorized to transact business in all states (except New York), the District of Columbia, Puerto Rico and the U.S. Virgin Islands and is a member of Group 1001. www.delawarelife.com

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